Corporate Mergers and Acquisitions

Trenam Law's corporate attorneys represent numerous public and private enterprises, financial institutions, private equity and investment funds, and portfolio companies in connection with all phases of mergers and acquisitions, from initial structuring through closing. We represent both sellers and purchasers, and our work spans mergers, stock and asset purchases and dispositions, as well as other transactions that transfer business interests, including joint ventures of all types. We are able to draw upon the experience of our attorneys in other practice areas as well in all phases of the transaction, including employment, real estate, litigation, intellectual property due diligence and advice, tax structuring, and other necessary areas to support our clients and the particular transaction. Our multi-disciplinary team allows us to respond to our client needs in a practical, cost-effective and comprehensive way.

Representative Matters

- Represented one of the largest home furniture retailers in the United States with more than 300 stores in eight states in a $580 million sale of the company, by way of a 100% equity sale, to Franchise Group.
- Represented a leading organization focused on supporting technology-centric user groups through user-produced education, enriched networking, and conferences in the purchase of the assets of a company that focuses on improving partner best practices and readiness by hosting global events for community user groups.
- Represented managed IT service provider in sale of company to public buyer.
- Represented strategic buyer in purchasing the assets of a construction and utility company.
- Represented multi-state trucking logistics firm, and its institutional investor owners, in sale of company to national private-equity backed transportation services provider.
- Represented a corporate client provider of online training, software, and simulations for public entities, including fire departments and emergency medical service organizations, in a complex acquisition of a similar Canadian company, including formation of new American and Canadian entities to achieve a transaction structure acceptable to both parties.
- Represented industrial air compressor sales, service and support corporate client who serves customers throughout Florida in its acquisition of an installer and servicer of air compressor systems for residential, commercial, and industrial clients in South Florida.
- Represented a leading company in industry-focused eLearning and SaaS performance support solutions in its acquisition of a company that provides compliance training and eLearning solutions for the gaming industry, including with respect to Title 31 and Anti-Money Laundering.
- Represented a privately-held leading manufacturer of thermoformed packaging in the sale of the company, by way of 100% equity sale, to one of the largest diversified global packaging companies.
- Represented a Tampa-based leading provider of online education and training in the acquisition of a higher education content developer.
- Represented national credit union service organization in the acquisition of two smaller credit union collection service companies.
- Represented acquired party in a merger into a single specialty physician practice management company of a multi-physician (28 physician-partners and approximately 20 clinicians) anesthesia practice that provides inpatient and outpatient anesthesia services to a Northeast Florida based health system.
- Represented acquiring parties and acquired parties in purchases and sales of numerous single location and multi-county/multi-location home health agencies, including the implementing of management arrangements, and addressing related planning.
- Represented acquired party in sale of multi-location (19 locations) comprehensive outpatient rehabilitation facility and related physical therapy practices (and restructuring of the business in connection with accomplishing the sale).
- Represented two related parties in an 8 figure asset sale to a strategic buyer of a multi-location, large-scale new construction/renovation door and hardware supply and installation business.
- Represented large Florida-based multi-office primary medical care practice and certain affiliated managed care companies in the sale of their businesses to a major regional primary health care provider and managed care operator headquartered in Florida.
- Represented one of the key owners of a commercial office janitorial contractor operating on the West Coast of Florida in connection with such owner's interest in the sale of the janitorial contracting business to a strategic buyer operating a commercial janitorial contracting business in the eastern United States.
- Represented a Florida-based distance learning company in the acquisition of a distance learning company based in the northeastern United States that complements the acquiring party's business.
- Represented portfolio company in education software industry in connection with part disguised sale, part leveraged distribution and part partnership contribution transaction.
- Represented family office in connection with joint venture to purchase and manage investment in foreign sustainable fisheries.
- Represented venture backed medical technology firm in connection with sale of the company, including ancillary planning related to the qualified small business stock rules.
- Represented a strategic buyer in the acquisition of a facility decommissioning and furniture redeployment company.
- Represented a developer of protocol test tools in the sale of its business to a manufacturing company in the same industry.